

## DATA SHEET

# Complete IaaS management.

## Key Features



### Lead/opportunity management

Streamline opportunities and lead management.



### Service catalog

Gain a single access point for IaaS services via Ingram Micro Cloud.



### Billing management

Unify billing data across different distributed sources.



### Multi-cloud orchestration

See your entire multi-cloud infrastructure in a single view.



### Operational management

Simplify management of hyperscaler assets with tools and resources all in one place.



### Competency management

Make it easier for your employees to increase their hyperscaler competency to unlock more profit. unlock more profit.

## Gain full visibility of your multi-cloud practice

Managed Service Providers (MSPs) who are looking to **streamline their multi-cloud Infrastructure as a Service (IaaS) practice** now have access to a **complete MSP management tool**: CloudBlue PSA IaaS 360.

With CloudBlue PSA, a powerful all-in-one professional services automation solution (PSA) at its core, CloudBlue PSA IaaS 360 provides **dedicated IaaS management capabilities** designed to enable you to operate at a faster pace, remove operational barriers and empower your team with enablement tools and resources.

CloudBlue PSA IaaS 360 delivers a full range of capabilities to help you **seamlessly manage your multi-cloud IaaS practice** in the following areas: leads and opportunities, service catalog, billing management, multi-cloud orchestration, operational management and hyperscaler competency requirements. As a result, you can spend less time managing your business and more time growing it.

## Why CloudBlue PSA?

CloudBlue PSA, built from the ground up for modern MSPs, provides a comprehensive feature set designed to simplify managed services management with intelligent automation for time-consuming and complex business processes, including contract profitability tracking, billing reconciliation and more.

# How you'll benefit



## Sell more IaaS in less time

Create and share opportunities with hyperscalers and receive the required support to accelerate closure.

## Quickly expand your offerings

Build your offerings and operate at a faster pace with a full suite of IaaS products and services.

## Simplify billing processes

Leverage hyperscaler native billing reconciliation capabilities and consolidate billing sources in one place.

## Streamline multi-cloud orchestration

Use a single dashboard for multi-cloud applications, workload deployments, cost optimization data and Well-Architected Reviews across any cloud stack.

## Increase your team's expertise

Enable your employees to increase their IaaS knowledge, better prioritize leads and unlock profit.

## Manage operations in one place

Gain consolidated access and a single-pane-of-glass view to manage multi-cloud assets in the cloud.

## Extra resources for added value

As your capability grows, so does your need for additional services. The following resources, which are easy to access through CloudBlue PSA, can help you better support your customers and scale your IaaS business:

- Vendor Best Practice Reviews
- Special Vendor Pricing Programs
- Partner Transformation Programs



## Get started now

To see how CloudBlue PSA IaaS 360 can streamline your cloud practice so you can do more business at a faster pace, sign up today for a demo at

[www.cloudbluepsa.com/product/iaas360](http://www.cloudbluepsa.com/product/iaas360)